

ROYALTY PHARMA

J.P. Morgan Healthcare Conference

January 12, 2021

Forward Looking Statements & Non-GAAP Financial Information

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Also, the discussions during this presentation will include certain financial measures that were not prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). Additional information regarding non-GAAP financial measures can be found on slide 24 and in Royalty Pharma’s current report on Form 8-K dated November 10, 2020, which are available on the Company’s website. Any non-U.S. GAAP financial measures presented are not, and should not be viewed as, substitutes for financial measures required by GAAP, have no standardized meaning prescribed by GAAP and may not be comparable to the calculation of similar measures of other companies.

A unique business at the center of the biopharma innovation

**ROYALTY
PHARMA**



Uniquely positioned to leverage unprecedented pace of biopharma innovation



Agnostic to therapeutic categories and modalities



Direct exposure to growth of transformative blockbuster therapies



Long duration portfolio, highly diversified across products, therapeutic areas and marketers



Partner of choice through agile and flexible deal structuring



Efficient business model with low fixed costs and high cash conversion

Market leader in biopharma royalty funding with multiple competitive advantages

Royalty Pharma overview

Key Metrics

Portfolio Metrics

45+

Approved and development-stage products

22

Blockbuster \$1bn+ therapies in portfolio ⁽¹⁾

~15 Years

Portfolio weighted average royalty duration

Financial Metrics

\$1.8bn

Adjusted Cash Receipts ⁽²⁾
(Q3 2020 LTM)

\$1.4bn

Adjusted Cash Flow ⁽²⁾
(Q3 2020 LTM)

\$1.7bn

Average annual capital deployment since 2012

Approved Products

VERTEX CF Franchise



GILEAD HIV Franchise



Development-Stage Product Candidates

Zavegepant



PT027



BCX9930

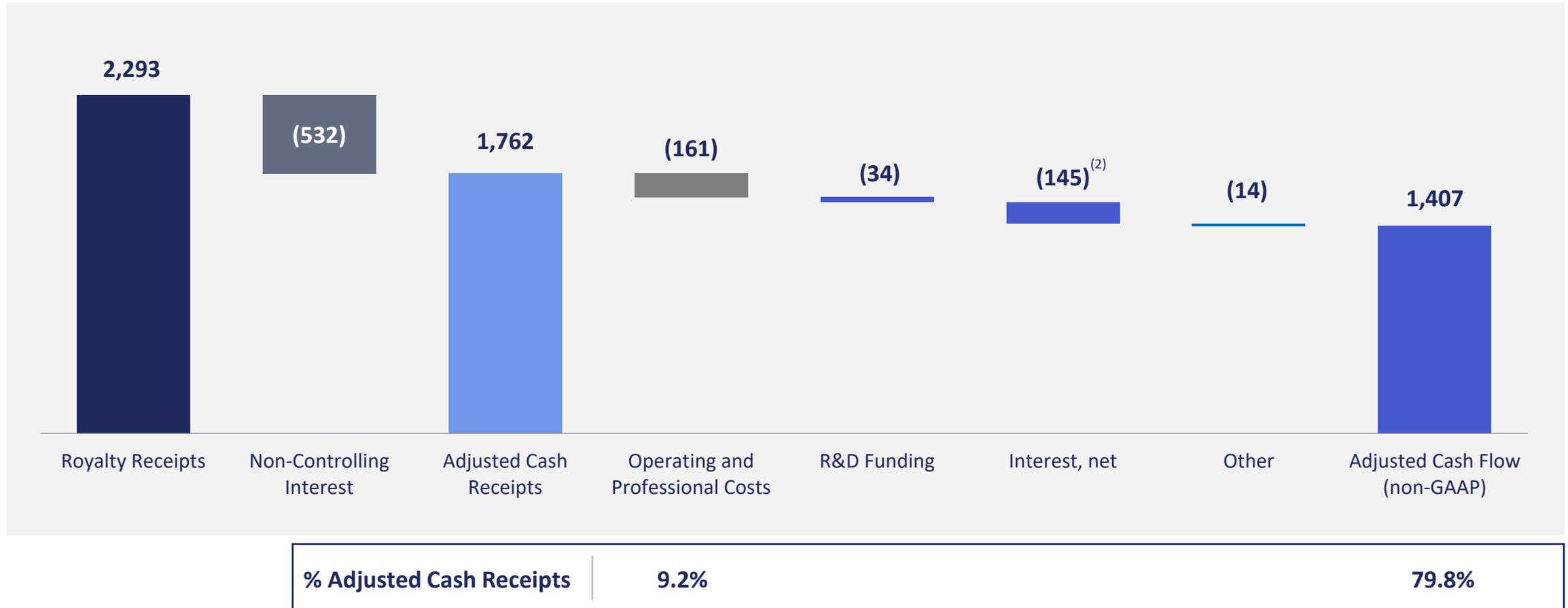


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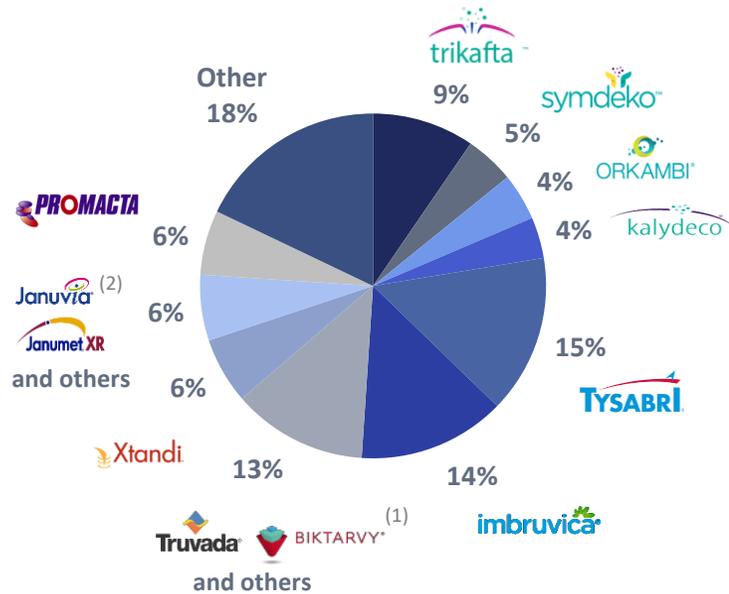
Royalty Pharma has a highly efficient operating model

Q3 2020 LTM Adjusted Cash Flow (Non-GAAP)⁽¹⁾

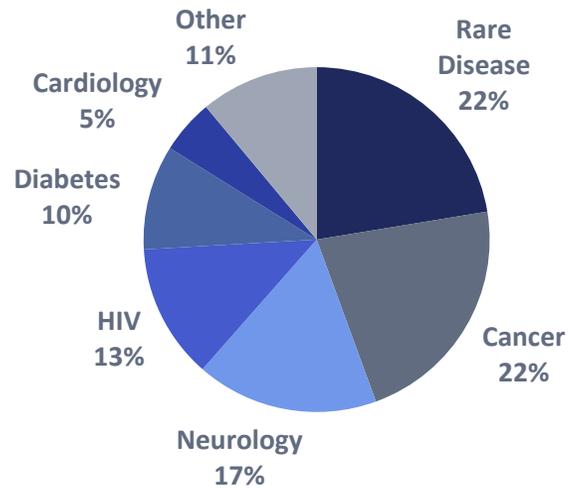


Diversified across products, TAs and blue-chip marketers

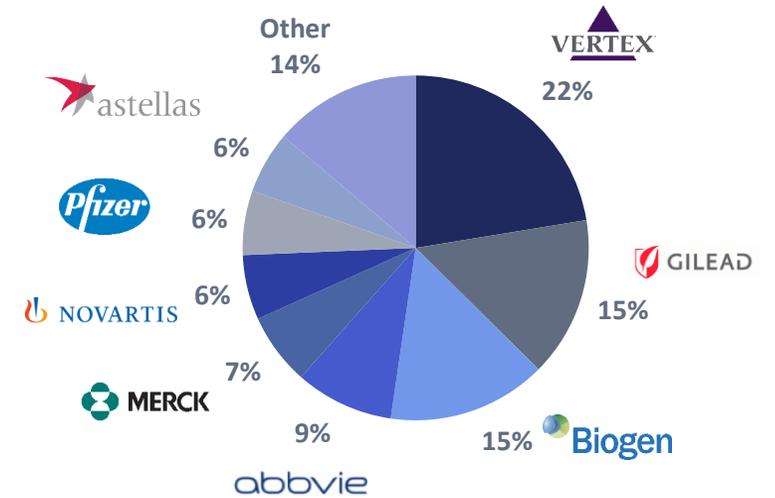
LTM Royalty Receipts By Product



LTM Royalty Receipts By Therapeutic Area



LTM Royalty Receipts By Marketer



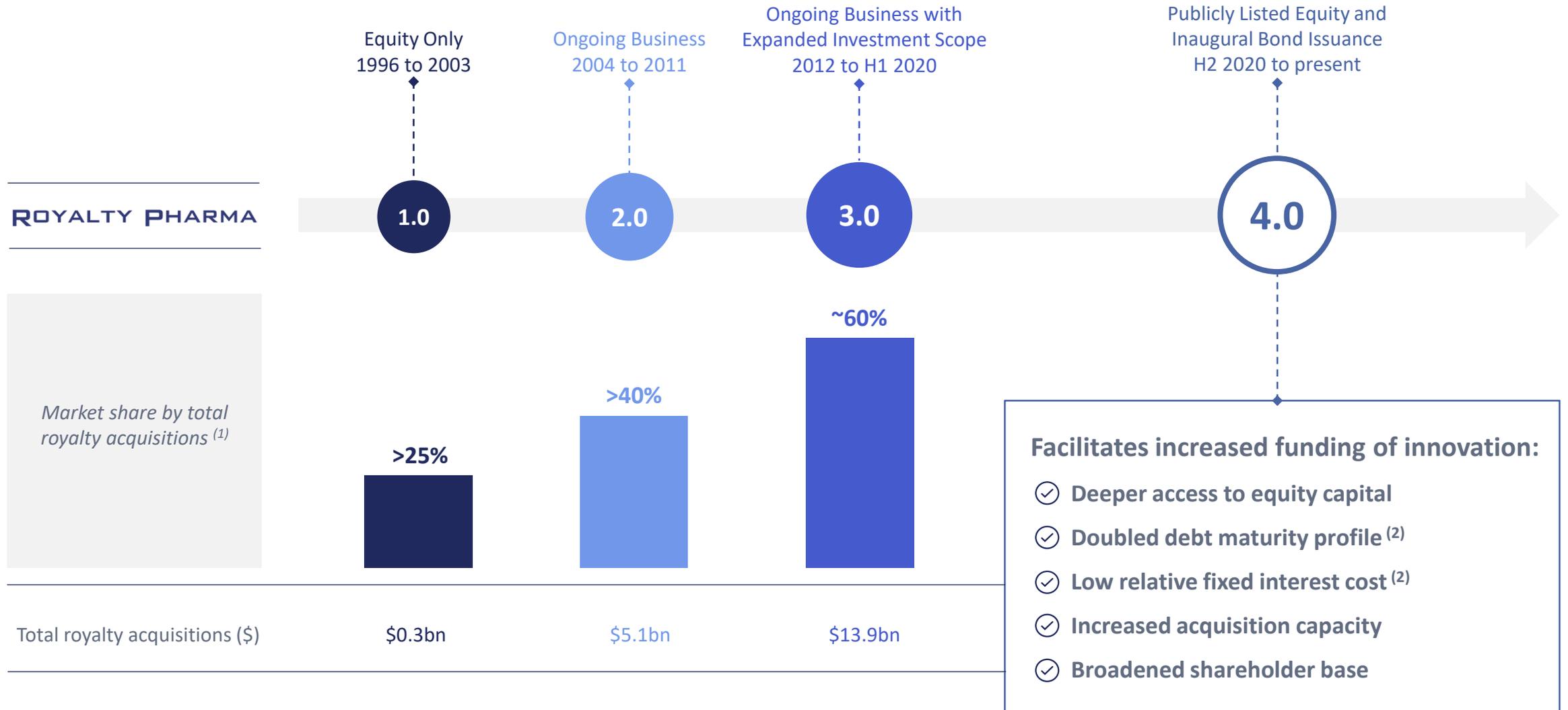
Diversified from both a top-line and bottom-line perspective

Industry leading exposure to blockbuster products



Direct exposure to significantly more blockbuster products (>\$1bn in end market sales) than large cap biopharma

Pioneer and global leader in acquisition of royalties



Multiple industry tailwinds are driving significant growth



Significant Capital Needs

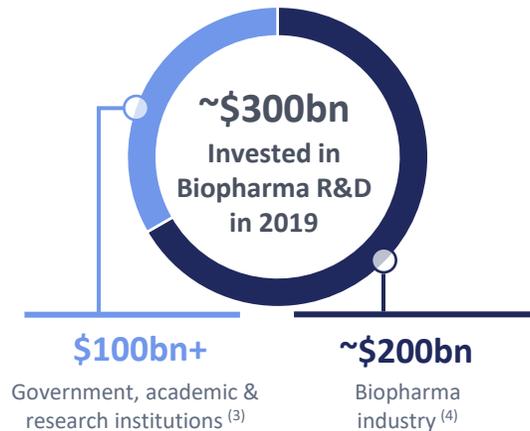
180+ Biotech IPOs since 2015

\$170bn+ Raised by biotech companies, 2015 to 2019⁽¹⁾

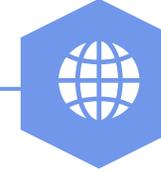
\$90bn+ Needed to fund U.S. public biotechs over next 3 years⁽²⁾



Unprecedented Innovation



Biopharma accounted for **>20% of global R&D**⁽⁴⁾



Increasing Rx Drug Sales

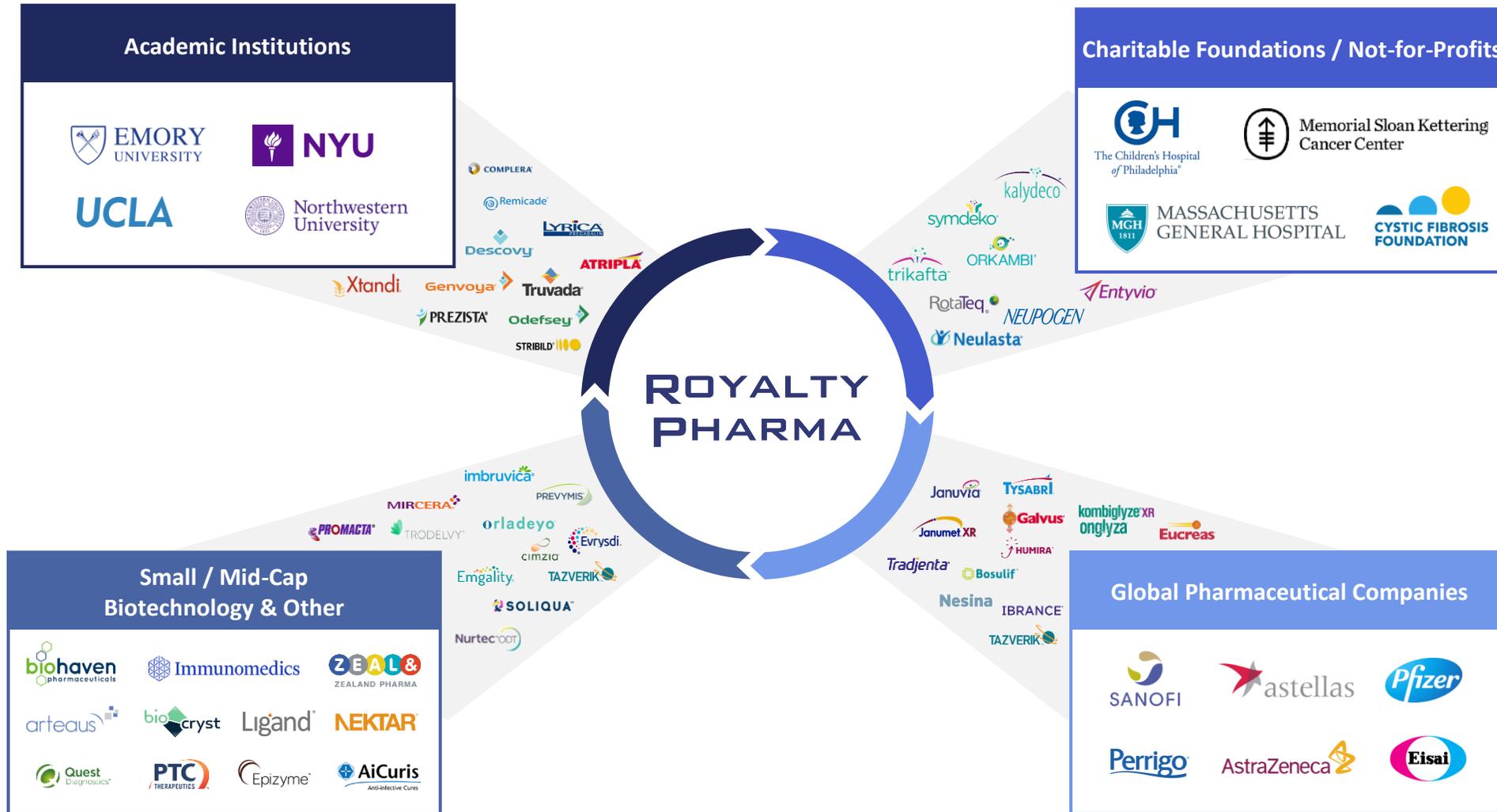


Attractive secular trends

- ↑ Longer life expectancy
- ↑ Increased economic affluence
- ↑ Growing middle class
- ↑ Greater access to healthcare

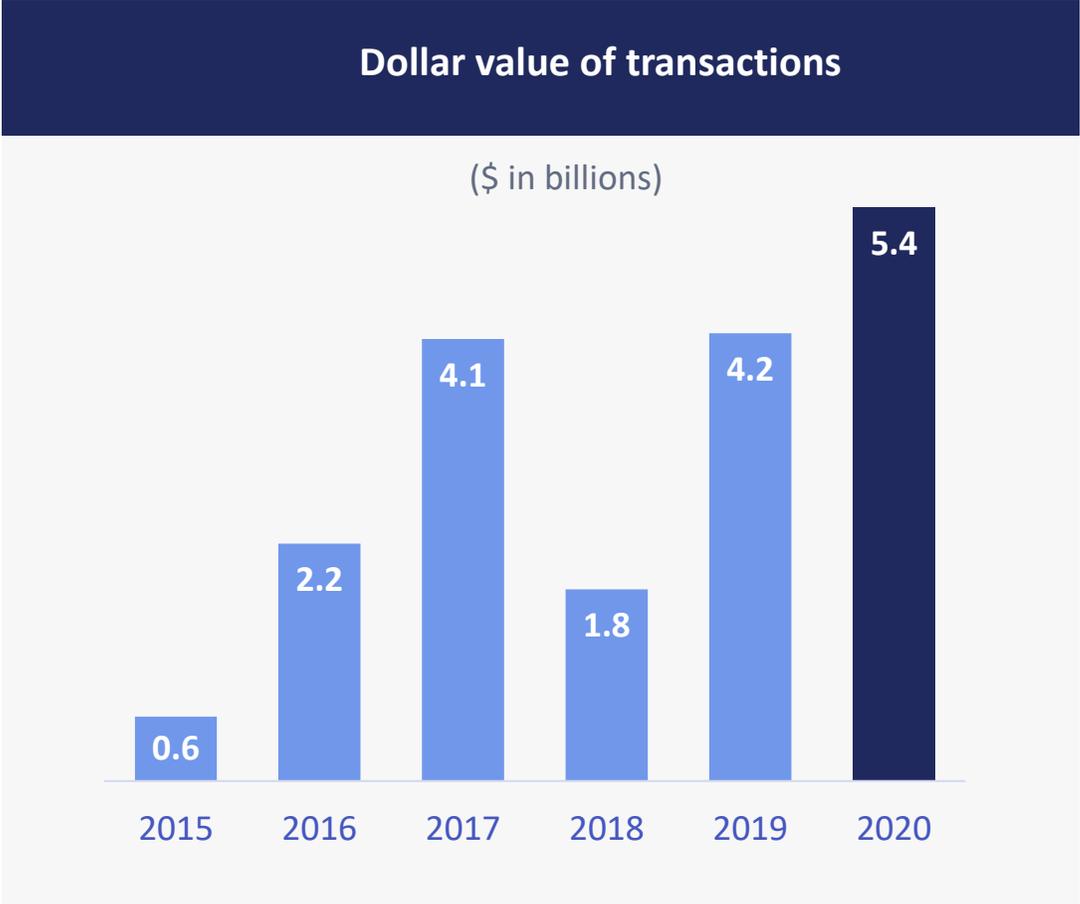
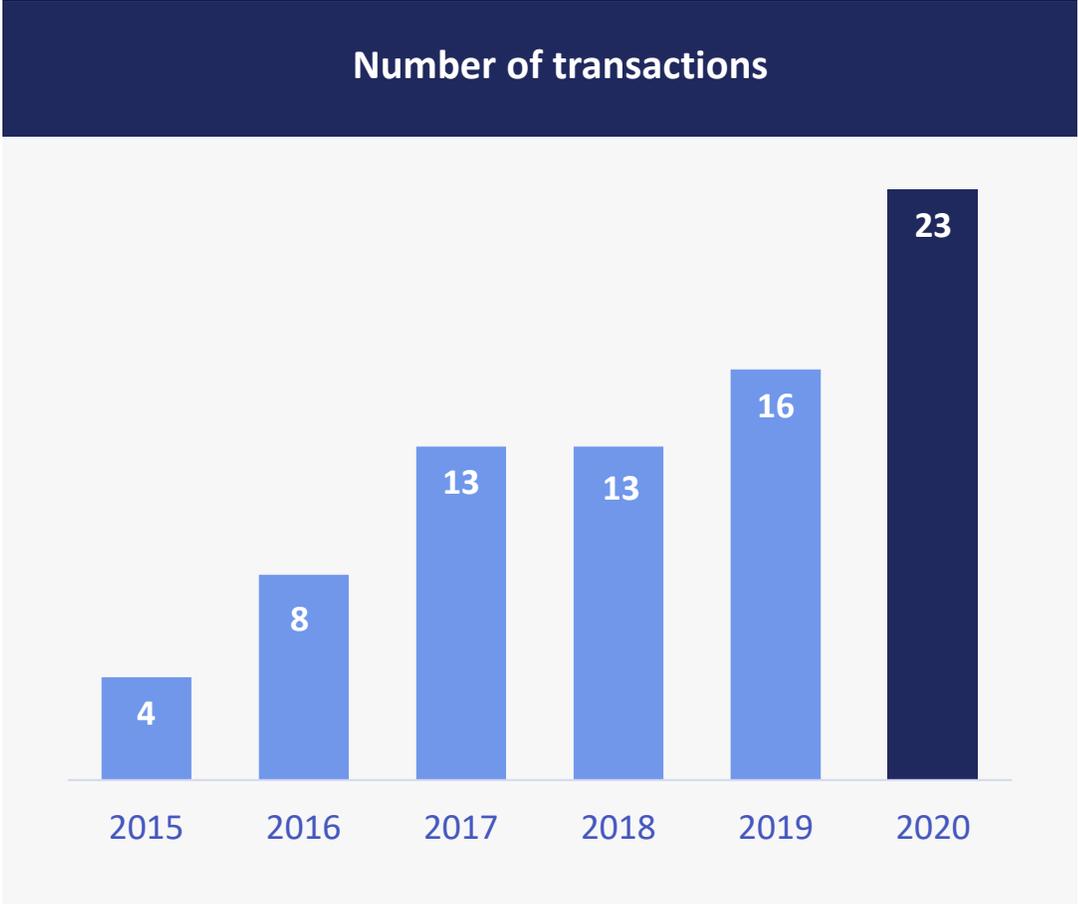
1. Includes capital raised through initial public offerings (IPOs), follow-on offerings and equity linked issuances
 2. Reflects expected capital required by unprofitable publicly listed U.S. biotechnology companies; EBIT used as proxy for capital requirements
 3. Investments from the government, academic and research institutions including the NIH, Wellcome Trust, Howard Hughes Medical Institute and others
 4. R&D spend per Capital IQ; represents biopharmaceutical company R&D spend in 2019
 5. Total prescription drug sales per EvaluatePharma

Partner of choice to the biopharma ecosystem



2020 was a record year for biopharma royalty funding

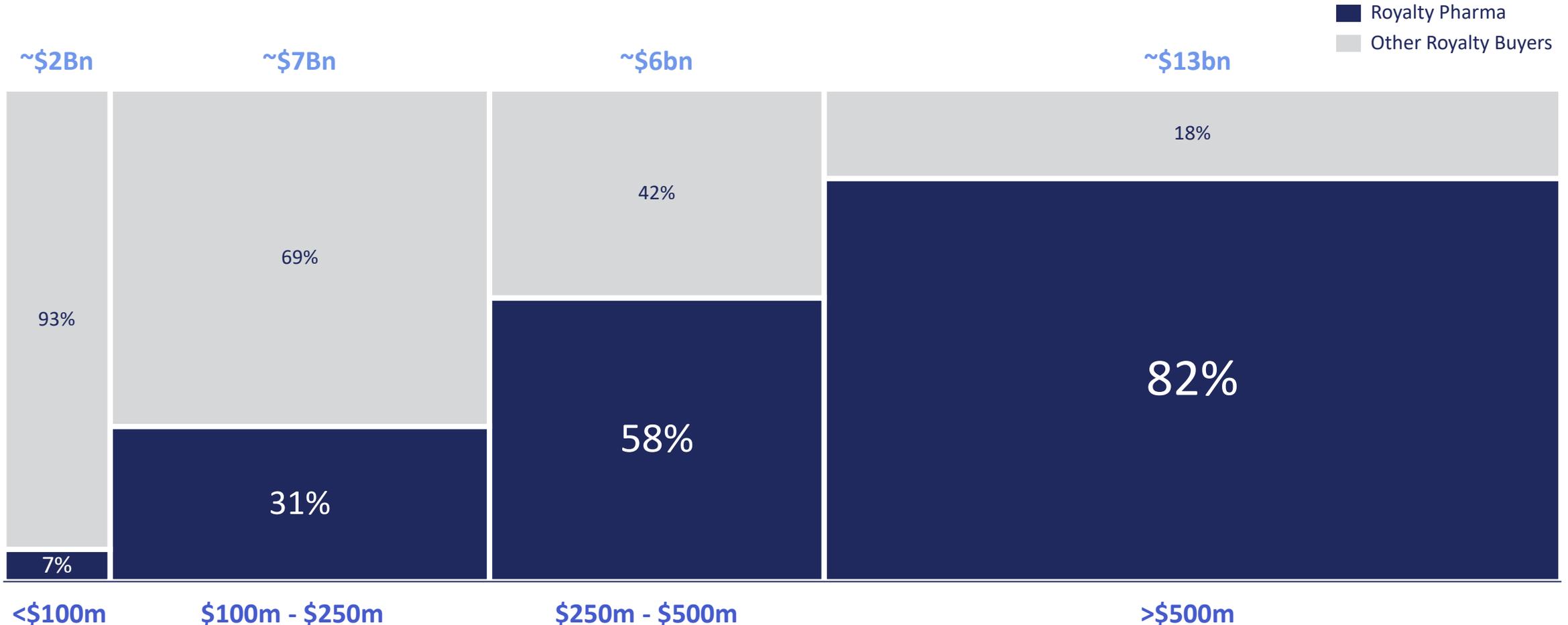
Biopharma royalty market growth ⁽¹⁾



1. Internal estimates of historical biopharma royalty market size based on announced transactions

Royalty Pharma has maintained ~60% overall share since 2012

Estimated Royalty Market Size and Share by Transaction Value, 2012-2020⁽¹⁾

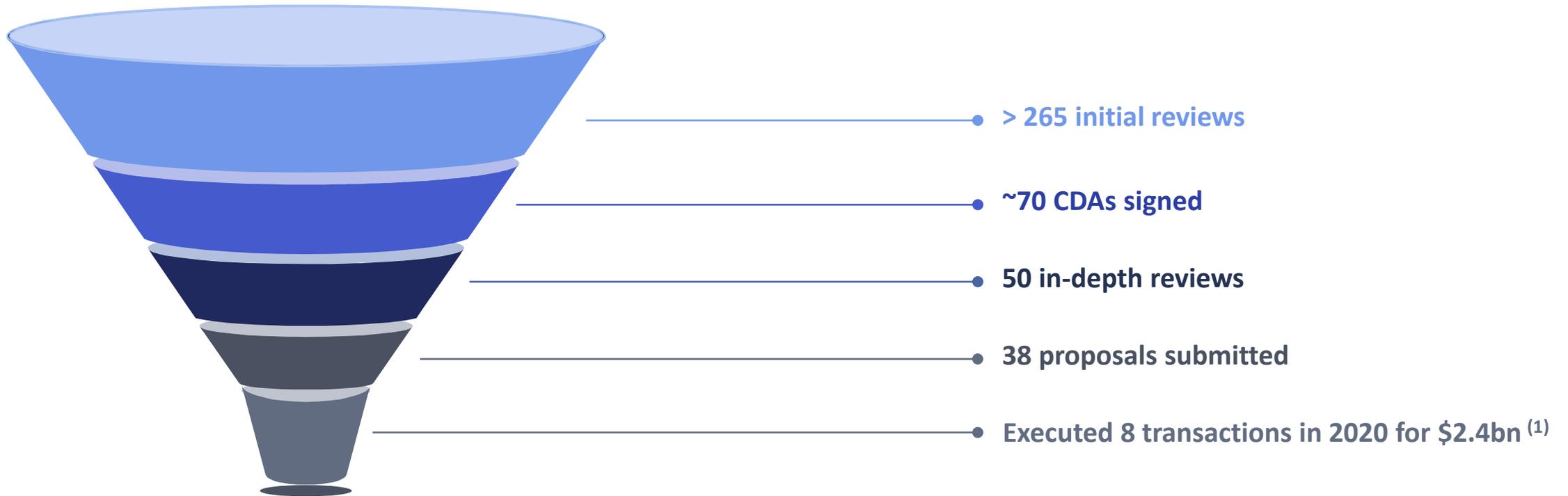


Royalty Pharma has specific competitive advantages

	ROYALTY PHARMA	Other Buyers of Royalties
Scale & Diversification	Current portfolio of more than 45 products	Comparable portfolios do not exist
Structure	Publicly traded business with consistent cash flows and the ability to leverage entire portfolio	Serial fund structures with inability to leverage broad portfolios
Cost of Capital	2.125% cost of unsecured debt and estimated Mid-single digit % weighted-average cost of capital	High-single to low-double digit % cost for both asset-specific debt and equity
Acquisition Capacity	Strongly positioned for large deals with deep access to unsecured bond and public equity capital markets	Limited to asset-specific debt and equity from private investors
Research Focus	Experienced, long-tenured team with singular focus on biopharmaceutical products	Multiple investment strategies across healthcare and other industries
Industry Relationships	Long history of collaboration ; deep industry relationships	Lack history in the industry

Announced \$2.4 billion of royalty transactions in 2020

2020 Investment Activity



2020 transactions – transformative therapies across diverse TAs

\$2.4bn Announced biopharma industry funding

12 Total therapies

3 Development-stage products at acquisition

5 Areas of therapeutic focus⁽²⁾

>\$400m Contribution to 2025e Adjusted Cash Receipts⁽³⁾



Therapy	Transaction Size	2025e Sales ⁽¹⁾
 Entyvio [®]	\$94m	\$5,216m
 PREVYMIS [™]	\$220m	\$374m
 IDHIFA [®]	\$255m	\$336m
 Evrysdi.	\$650m	\$2,025m
 Nurtec [®] ODT	\$200m	\$1,464m
zavegepant	Up to \$250m	\$249m
CF franchise	Up to \$650m	\$10,273m
 orladeyo BCX9930	\$125m	\$421m ⁽⁴⁾

TA: Therapeutic area

(1) Consensus sales forecasts sourced from Visible Alpha for Evrysdi, Nurtec ODT, zavegepant, CF franchise, Orladeyo and BCX9930; Consensus sales forecasts for Entyvio, Prevymis and IDHIFA not available on Visible Alpha and sourced from Evaluate Pharma

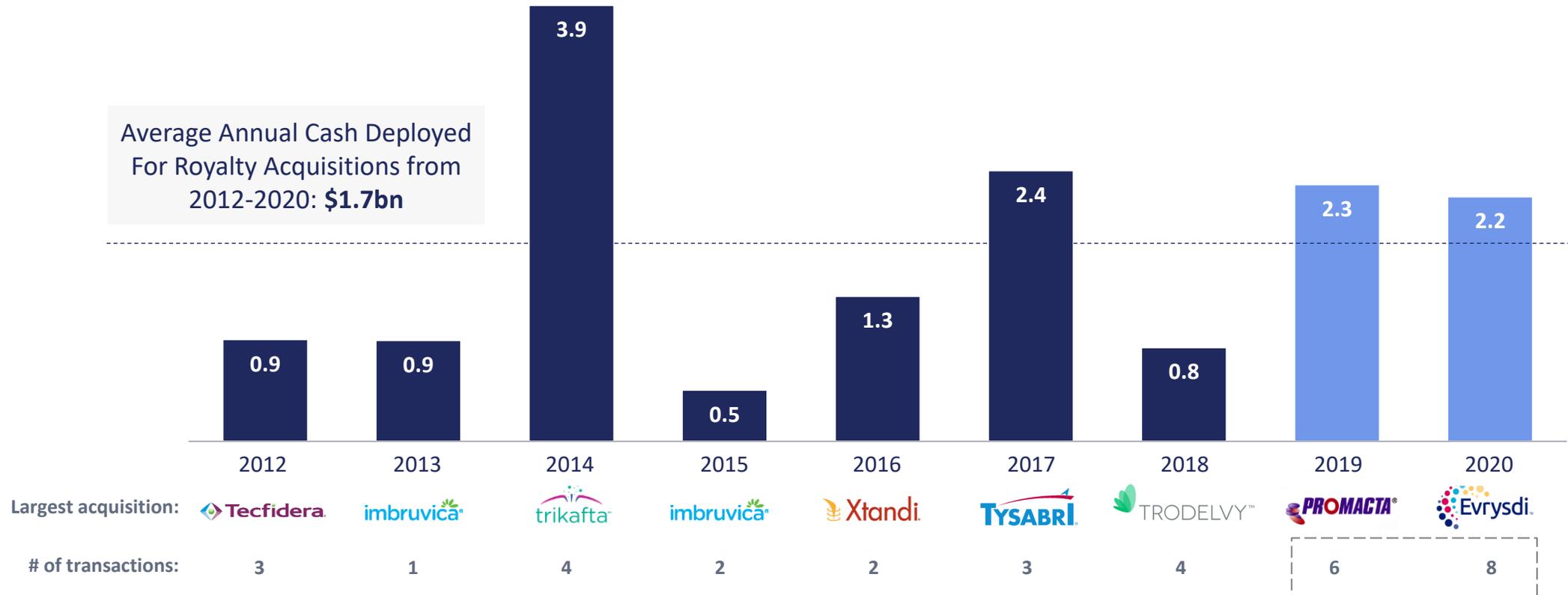
(2) Neurology, infectious disease, cancer, gastrointestinal, and rare disease (cystic fibrosis, spinal muscular atrophy, hereditary angioedema and paroxysmal nocturnal hemoglobinuria)

(3) Based on consensus sales forecasts for underlying products, milestone receipts and preferred share redemptions;

(4) Combined revenues for Orladeyo and BCX9930

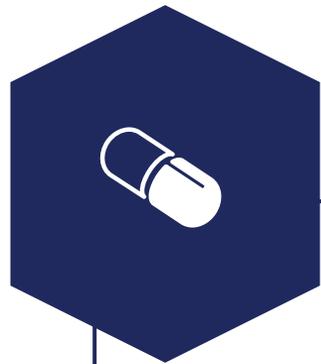
2020 transaction activity builds off strong deal flow in 2019

Annual Cash Deployed For Royalty Acquisitions, 2012-2020⁽¹⁾
(\$ in billions)



Diversity of transaction activity in last 2 years resulting in reduced risk profile with projected returns consistent with targets

Our clear strategic plan to continue growth



Approved therapies

Select examples

 Xtandi

 PROMACTA®

 Entyvio®

Acquire royalties on market-leading approved therapies



Late-Stage Development

Select examples

 imbruvica®

 trikafta™

 TRODELVY™

Acquire royalties on late-stage therapies with strong PoC data



M&A

Select examples

 **TYSABRI**

 Januvia®

 **HUMIRA**®

Acquire royalties through M&A transactions

Acquire approved and de-risked development-stage royalties

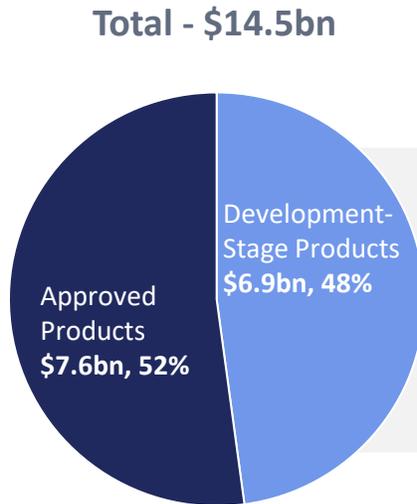
Approved Products ⁽²⁾

- Predictable and de-risked cash flows
- Growth from increased penetration
- Additional upside from new indications / geographies

Development-Stage Products ⁽²⁾

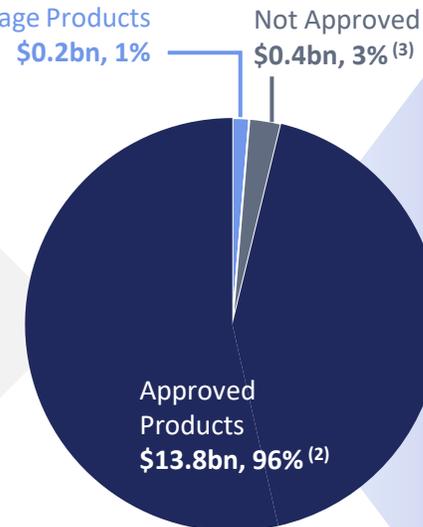
- Broad landscape of opportunities
- Require strong proof-of-concept data
- Significant upside potential

Status at Acquisition ⁽¹⁾



\$6.3bn or 91% of Development-Stage Product Acquisitions Are Now Approved

Current Status ⁽¹⁾



Approved Since Acquisition

- Bosulif®
- Evrysdi™
- imbruvica®
- Nurtec™ ODT
- TAZVERIK™
- Tecfidera®
- trikafta™
- TRODELVY™

1. Reflects cash deployed for royalty acquisitions from 2012 through Q3 2020

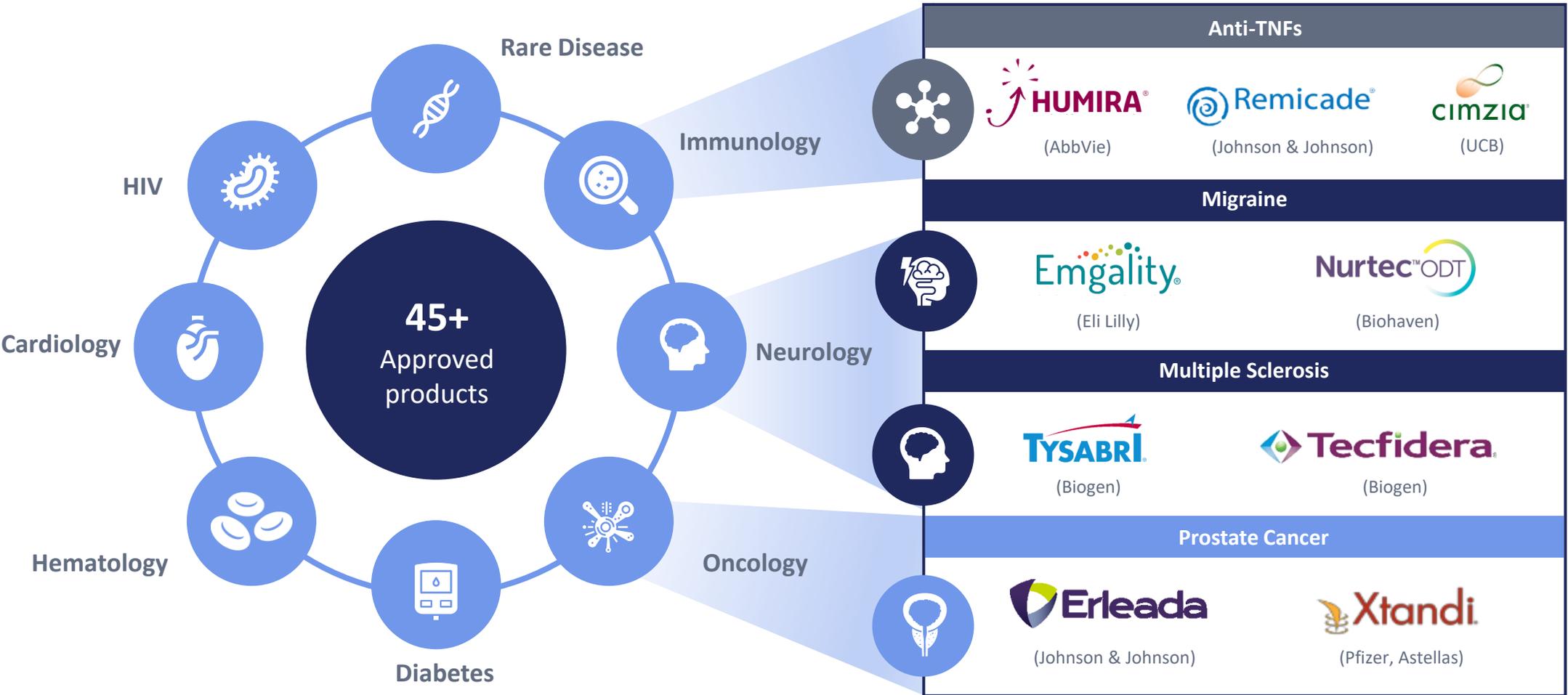
2. Includes Epizyme equity investment; Tazverik not yet approved in Japan

3. Includes \$100m Cytokinetics/omecamtiv investment; includes \$16m in R&D funding for Merck KGaA's anti-IL 17 nanobody M1095, for which Royalty Pharma received a cash payment of 1.25x upon termination of development

Agnostic to therapeutic areas, modalities and drug class

Portfolio Agnostic to Therapeutic Areas and Treatment Modalities

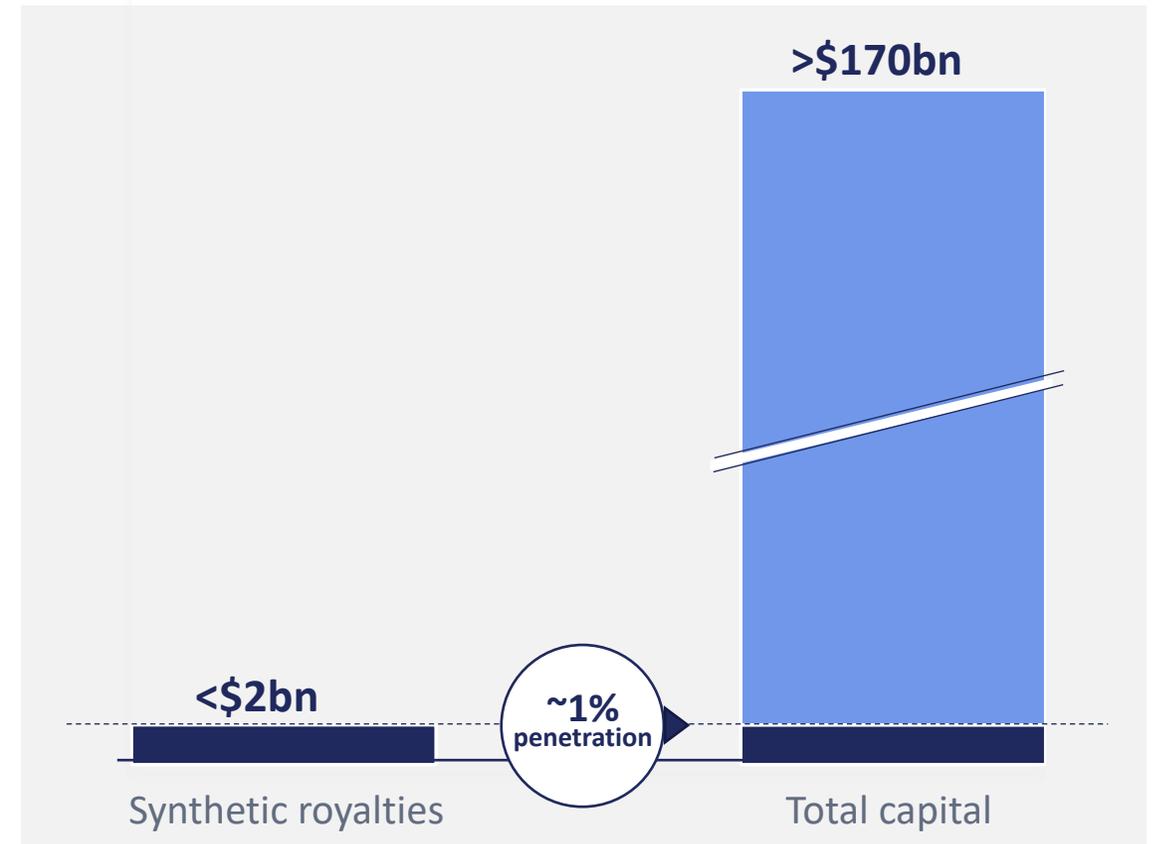
Unique Ability to Invest in Multiple Core Products in the Same Class



Significant untapped opportunity for synthetic royalties

- Synthetic royalties are created by the developer and/or marketer of a therapy in exchange for funding
- Multiple benefits to biotech partner:
 - Non-dilutive program-specific funding at scale
 - Retain operational control over development programs
 - Funding for pipeline development/commercialization
 - Preserves product's attractiveness to strategic acquirer
- Concurrent equity investment is typically involved
 - Increase scale of funding
 - Further alignment with Royalty Pharma as partner

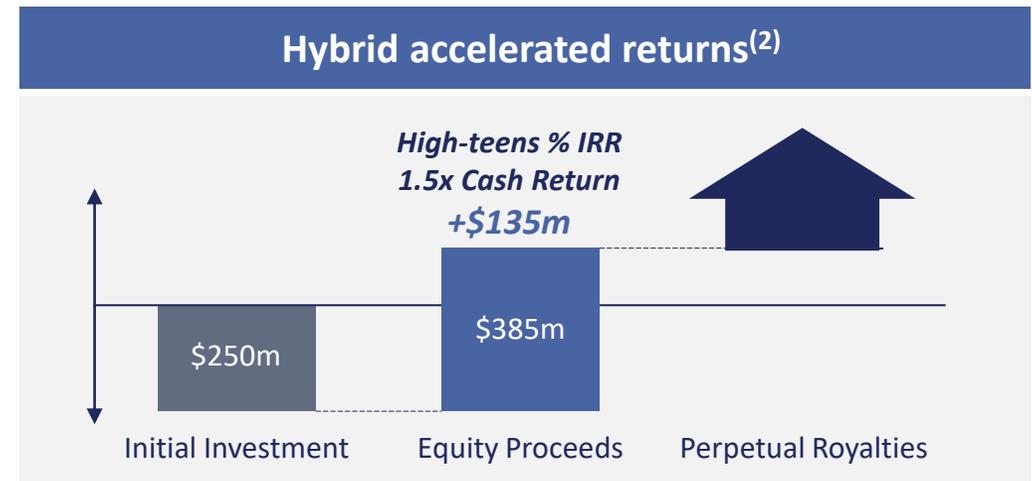
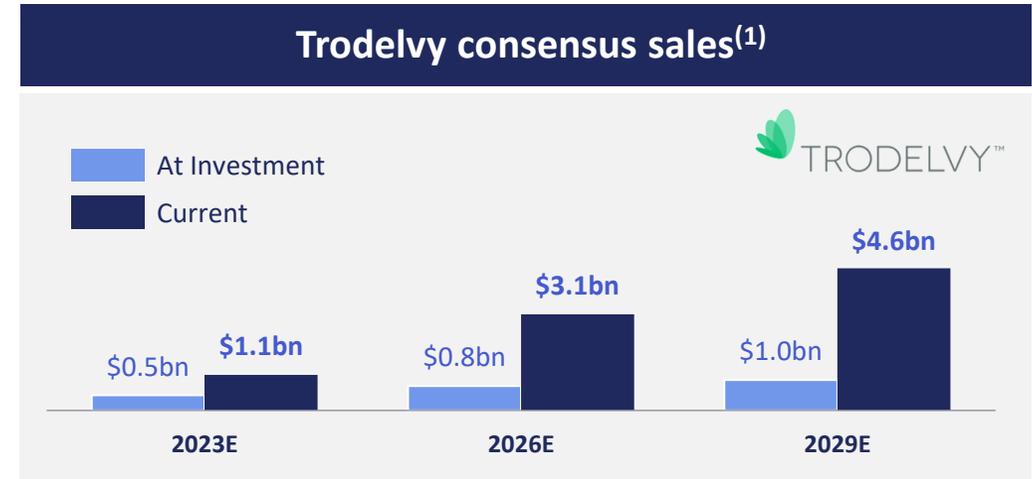
Capital Raised by Biotech Companies, 2015-2019⁽¹⁾



Creation of new royalties dramatically expands opportunity set for Royalty Pharma

Immunomedics transaction validates hybrid funding strategy

- January 2018:** Royalty Pharma provided capital to Immunomedics to fund clinical, commercial and manufacturing activities for Trodelvy (sacituzumab govitecan) in mTNBC and other indications⁽²⁾
 - \$250 million in total funding (\$175 million royalty, \$75 million equity)⁽²⁾
 - Extensive due diligence provided conviction for investment
- April 2020:** Trodelvy approved by FDA for adults with mTNBC
- September 2020:** Gilead announced \$21bn⁽³⁾ acquisition of Immunomedics
 - Enhances Trodelvy's potential under a large global marketer
 - Proceeds to enable further funding of biopharma innovation



mTNBC: metastatic triple-negative breast cancer; IRR: Internal Rate of Return

1. Data from Wall Street Research and Visible Alpha consensus for Immunomedics prior to acquisition

2. Royalty rights on Trodelvy (sacituzumab govitecan) across all indications; tiered sales-based royalty rates ranging from 1.75% to 4.15%; purchased 4,373,178 IMMU shares at \$17.15 per share for \$75 million

3. Announced September 13, 2020 at \$88.00 per share, representing a 108% premium to last closing price

2020 - A landmark year for Royalty Pharma



Successful IPO raising \$1.9 billion in net primary proceeds



Inaugural bond offering locking in low cost of debt and ~12 year weighted-average maturity



Further expanded portfolio with eight announced acquisitions totaling \$2.4 billion



Strong double-digit growth in top and bottom lines following IPO⁽¹⁾

Footnotes

- 1) To aid in comparability, % changes have been calculated based on the three months ended September 30, 2019 figures presented on an unaudited pro forma basis, which adjusts certain cash flow line items as if Royalty Pharma's Reorganization Transactions (as described in the Company's final prospectus filed with the SEC on June 17, 2020 ("Prospectus")) and its initial public offering ("IPO") had taken place on January 1, 2019. The most significant difference between the pro forma and reported figures is the new non-controlling interest that resulted from the Reorganization Transactions. A new contractual non-controlling interest arose in the Reorganization Transactions that results in a higher distribution to non-controlling interests on a pro forma basis as compared to prior historical periods. Less material differences also arise in the Royalty Receipts line for "Other Growth Products" as well as Payments for operating and professional costs, interest paid, net, and in the payments associated with our former interest rate swap contracts.
- 2) Adjusted Cash Receipts is a measure calculated with inputs directly from the Statement of Cash Flows and includes (1) royalty receipts: (i) cash collections from royalty assets (financial assets and intangible assets), (ii) other royalty cash collections, (iii) distributions from non-consolidated affiliates, plus (2) proceeds from available for sale debt securities (Tecfidera milestone payments), and less (3) distributions to non-controlling interest, which represents distributions to our historical non-controlling interest attributable to a de minimis interest in Royalty Pharma Collection Trust held by certain legacy investors and to a new non-controlling interest that was created as a result of the Exchange Offer Transactions in February 2020 related to the Legacy Investors Partnerships' ownership of approximately 18% in Old RPI. See the Company's Prospectus for additional discussion. See GAAP to Non-GAAP reconciliation in the Company's current report on Form 8-K dated November 10, 2020.
- 3) Adjusted Cash Flow is calculated as Adjusted Cash Receipts less (1) payments for operating and professional costs, (2) development-stage funding payments – ongoing, (3) interest paid, net, (4) swap collateral (posted) or received, net, (5) swap termination payments, and (6) investment in non-consolidated affiliates, and plus (1) contributions from non-controlling interest- R&D, all directly reconcilable to the Statement of Cash Flows.
- 4) Other Products include royalties on the following products: Bosulif (a product co-developed by our joint venture investee, Avillion, for which receipts are presented as *Distributions received from nonconsolidated affiliates* on the Statement of Cash Flows), Cimzia, Conbriza/Fablyn/Viviant, Entyvio, Lexiscan, Mircera, Myozyme, Nesina, Prezista, Priligy, Rotateg, Soliqua and Thalomid. Other Products also include contributions from the Legacy SLP Interest.